

FZS Booster Meeting Minutes
Monday, 09/13/2021, 7:00pm; FZS Library

Attendees (17): Peggy Woodward (Pres.), Kim Hacker (2nd VP), Kara Reynolds (Tres.), Jodi Maslin (Sec.), Andrea Steele, Lynn Schorfheide, Ryan Rapp, Amy Bauer, Angie Sawall, Hannah Wong, Lori Mahoney, Shelley Johnson, Carrie Steele, Angie Hinzpeter, Beth Murray, Sheri Hartman, and those that attended Via Zoom were as follows: Dawna Currigan, Anne Klemme, Lucretia Gardner, and an unidentified participant.

Open Meeting: Meeting was called to order at 7:00pm.

Approve Minutes: Andrea S. motioned to approve the minutes from the August meeting. Ryan R. seconded the motion; no discussion; all were in favor; motion carried and the minutes from the August 9, 2021 meeting were approved.

Treasurer's Report: Kara Reynolds reported the bank accounts: Checking: \$14,306.63, Savings: \$9,405.19 as of August 31, 2021. Since September 1st - \$5,113 cash collected from concessions (football, soccer and volleyball). No actions.

President: Peggy Woodward reported: The supply chain for most of our suppliers is struggling. We are having a hard time purchasing some of our fan favorites. Sam's is now limiting 3 cases of water per customer, but Costco is our backup option. Pepsi is temporarily out of Sierra Mist. Amy B. was able to procure more ring pops and chocolate candy at out-of-town Sam's clubs. Peggy reviewed the current dress code (*closed-toe shoes and hair pulled back for concessions*), protocols for changing shifts (*Please do not come in the stand unless scheduled*), and explained that at this time the maximum capacity in the lower stand is 10 people. Our Bylaws need to be reviewed, updated, and/or amended (last update was 2019). One of our nacho cheese machines is down (not heating over 80 degrees). Costs to replace: \$99 per machine for trade-in or \$200 per new machine replacement. Delivery of new machines is expected to be 5-6 weeks. We are keeping one machine in the lower stand and one in the upper stand. The "broken" machine can be used to help keep cheese warm in lower stand, but will not be warm enough to serve customers.

Beth motioned for Peggy to spend ~\$300 to trade in three machines, Lynn seconded the motion; all in favor, no discussion, motion was approved.

**Peggy, Kara, and Kim have the square app on their phones now. If one of them is available at a stand, the square can be used for purchases of \$10 or more. Otherwise, concessions are cash only. We do not accept bills higher than \$20 (NO \$50s or \$100s).

(Actions) 1) Peggy will work with the vendor to trade in our nacho cheese machines. Completed 9/14., 2) Peggy needs a volunteer to help with Bylaws revisions; Andrea S. has volunteered.

2nd VP Report: Kim Hacker: Nothing new to report.

Requests from Clubs, Activities, or Athletics: Ryan Rapp requested: Annual renewal of HUDL, \$1,350; this request is for half of the annual fee for the HUDL program which allows coaches to record games and share with parents, kids, and other schools. Volleyball, basketball, football, and wrestling teams consistently use this program each year. The sports teams split the other half of the cost evenly through

fundraising efforts. Students and parents are able to make highlight reels/videos to use for academic applications and coaches have the ability to create highlight videos for recruiting purposes.

Lori M. motioned to give **\$1,350** for the annual HUDL program fee; Amy B. seconded the motion; no discussion; all were in favor; motion carried.

Membership: Kim Hacker reported on Katie Stickman's behalf: 80 memberships total as of 9/13/2021; most are \$25 memberships. Concession punch cards and shirts were distributed to new members. Katie has done a great job spreading the word about Boosters and recruiting more FZS staff: ~10 staff members have joined at the Bulldog level since the start of the school year.

Spirit Wear: Kim Hacker reported: Store will reopen in early November to ensure items arrive before Christmas. We will have spirit wear available for purchase at future football and soccer games. We currently have a \$90 credit with our vendor, so everything we sell right now is 100% profit.

Craft Show: Dawna Currigan reported: The show is scheduled for Saturday, October 16th; 9am – 3pm. We have a capacity for 150 booths/tables. So far, 84 vendors have registered (~60 booths left; some vendors have 2 tables). There will be general concessions for shoppers and private concessions for vendors. A request will be sent out soon asking for volunteers to help us setup the event (during days/evenings of Oct. 14 and 15). This will be different than the concessions' volunteer sign-up during the day of Oct. 16th. The vendor application is available on the Boosters' website. We plan to tape the hallways on Thursday and tape the gym on Friday (time TBD). Vendors will setup on Friday night. The yard signs will be put up 2 weeks prior to the event. The expected revenue streams for the Boosters comes from: vendor fees, concessions, raffles, and spirit wear.

Other events running concurrently with the craft show and setup:

- October 14th: Upper stand: Volleyball – 4:00 – 6:30pm; Lower stand: JV Soccer 5:00 – 6:30pm
- October 15th: Upper stand: possible volleyball practice; Lower stand: Varsity football 7:00 – 10:00pm
- October 16th: Band competition

(Actions) 1) Please encourage people to sign up as vendors and people to visit to shop. 2) Please keep an eye out for the volunteer opportunities and help out when & where you can.

Social Media: Lynn Schorfheide reported: Five students have volunteered so far this year. A \$100 drawing will take place twice during the fall semester: mid-point (~mid-October) and end of term (early/mid-December). Each student who volunteers will represent their organization in the drawing. Overall volunteer participation is higher this year than previous years. Amazon smile brought in \$91.94 this quarter. Facebook stats: The Sept 10th posts regarding the menus and updated pricing had over 200 clicks, suggesting that our online traffic is picking up as well.

(Action – Everyone) Please share, retweet posts on all platforms to help us spread the word on all events and announcements (Facebook, Twitter).

Old Business: We have a temporary (fill-in) lead for fall concessions – Alanna Askins will fill in for Peggy. She will lead all Friday football games with husband, Mel, who will be running the grill.

New Business: N/A

Close Meeting: Ryan made a motion to adjourn the meeting; Shelly seconded the motion; no discussion; all were in favor; motion carried and the meeting adjourned at **7:30pm**.